The Capstone Challenge

Capstone Question:

How can Albertsons, a grocery company that was founded in 1939, evolve to meet the current needs of shoppers 18-35 years old, who are increasingly health-conscious?

The Pain-Points

- ★ Quality of products in the produce section
- ★ Customer service quality
- ★ Improper packaging
- ★ Presentation of products
- ★ Affordability of products
- ★ Products are not always fresh and up to date

Problem Statement

18-35 year old shoppers, who are health conscious feel that buying fresh/organic products isn't worth the additional cost because there's no noticeable difference in quality.

Prototype

- ★ Create visual guide
- * Record shopper experience
- ★ Ask users questions
- ★ Provide QR code
- ★ Gather insight to synthesize



Testing Prototype



Interview Questions

How can this brochure help you have a better experience when grocery shopping?

Do you like it? If yes why? If not why not?

Is this helpful to you?

Is there anything you would want to change?

Final Prototype







Firm - Not Yet Ripe

- Rich green color
- · Buy for use in 5 to 7 days



Somewhat Soft - Almost Ripe

- Green in color with hints of dark purple and black
- Buy for use in 2 to 5 days



Soft - Ripe For Tonight!

- Dark purple or black in color

 yields to gentle pressure*
- · Ready to eat